



IRR INSOLVENCY PROFESSIONALS PRIVATE LTD.

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entrepreneurs, banks, financial institutions, bondholders, other lenders and stakeholders to control the financial viability of companies that are facing financial distress and are on the brink of bankruptcy. The experts from the team analyze the commercial realities and formulate relevant strategies to transform the business environment to restructure, revive and turnaround such entities. The team also assist in implementing the growth plans and work in close alliance with the clients to offer the best solutions.

Corporate Restructuring - The multi-disciplinary team of IRR-IP comprises experienced professionals with specialist knowledge of restructuring. IRR-IP provides integrated services for insolvency professionals, financial institutions, business houses and corporate clients from the first stage of financial stress to the final restructuring of the corporate entities. The team specializes in formulating Revival Plans on behalf of the stakeholders and other potential Resolution Applicants (for potential takeover/M&A) with respect to corporate entities undergoing the CIRP process. The team is adept in handling large and complex transactions in a timely manner.

Recovery - The team assists in achieving and enhancing recoveries for stakeholders, particularly the Banks/FIs/ Bondholders, other Financial Creditors and other stakeholders. The team offers advisory services to implement strategies for appropriate re-schedulement and restructuring of dues of the Financial Creditors and other stakeholders and in case of non-viability, a seamless liquidation of the Corporate Debtors to expeditiously recover the dues of the Financial Creditors and other stakeholders. The team also ensures timely compliance to regulations and creation of appropriate documentations.

Liquidation - The team has expertise in conducting liquidations of insolvent companies and implements strategies to recover funds from sale of tangible and intangible assets expeditiously. The team identifies assets belonging to the corporate entities and the guarantors etc. and implements realization

strategies, initiate recovery measures and allocates funds for distribution amongst creditors and other stakeholders.

Fund Syndication - The team is experienced in implementing complex transactions involved in fund syndication and for raising funds from investors, special situation funds and NBFCs etc. for restructuring, takeover etc. of financially distressed entities. The team advises on navigating bankruptcies, acquisitions, debt restructurings, trading etc.

THE INCEPTION

IRR Insolvency Professionals Private Limited (IRR-IP) is India's 1st Insolvency Professional Entity recognized by The Insolvency & Bankruptcy Board of India (IBBI) under Regulation 12 of Insolvency Professionals Regulations, 2016 in exercise of the powers conferred on it by sections 196, 207 and 208 read with section 240 of Insolvency and Bankruptcy Code, 2016 (IBC).

The IBC deals with insolvency and bankruptcy of companies, limited liability partnerships, individuals and partnership firms. This Code has repealed archaic laws and amend many legislations notable being Sick Industrial Companies (Special Provisions) Act, 1985 and the Companies Act 2013 and other enactments like Recovery of Debts Due to Banks and Financial Institutions Act, 1993 (RDB Act) and the Securitization and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 (SARFAESI).

THE INTELLECT BEHIND

IRR-IP was incorporated on 7th February, 2017. It is promoted by Mr. Alok Dhir & Mr. Nilesh Sharma, who are veterans in the domain of legal, commercial and financial advisory to corporate entities in distress, Banks/Financial Institutions/Bondholders/Lenders and other stakeholders related to such entities. They have been playing a lead role in formulating and executing plans in terms of revival strategies both management and legal acumen wise.



NATIONWIDE PRESENCE

IRR-IP strategically holds the advantage of having Pan India presence with offices in Delhi, Mumbai, Hyderabad, Bengaluru, Lucknow and Chandigarh. As a part of its overall growth strategy, the company is planning to increase its footprints across other states like Chennai, Jaipur, Guwahati, Bhubaneswar and Allahabad.

CORE EXPERTISE AREAS

Insolvency Resolution - IRR-IP assists corporate entities,



Alok Dhir
Director



Nilesh Sharma
Director

Mr. Alok Dhir is the Founder and Managing Partner and Mr. Nilesh Sharma is the Senior Partner of Dhir & Dhir Associates, a well-established law firm which is rated as the top law firm in India relating to Insolvency & Bankruptcy laws. Both of them have been consistently recognized as the leading lawyers for 'Restructuring & Insolvency' in the country by most globally accredited rankings for legal services. They are also one of the first few Insolvency Professionals registered under the new Insolvency & Bankruptcy Code 2016.

The interdisciplinary approach enriched with experience enables a holistic representation to prospective investors.

Investment Banking - The dedicated team offers in-depth strategic solutions and finance advisory services to clients. Our professionals have the expertise in conducting due diligence efficiently in a distressed transaction and offering advice on future course of action. The team works collaboratively with relevant authorities to execute complex business risk solutions, financial issues and management matters.

Operation and Management - IRR-IP offers business transformation solutions and address the full spectrum of restructuring and insolvency. Broadly categorized under interim and turnaround management, the experts handle financial, operational, post-acquisition integration and transactional risks, as given below:

Interim management - Transfer of management especially under CIRP process under the IBC presents challenges and requires comprehensive multidisciplinary abilities for takeover of management including financial, legal, managerial skills and sectoral expertise. Our professionals possess leadership skills to ensure stability in operations and assist in overcoming criticalities involved during transitions by formulating effective strategies.

Turnaround management - The team offers turnaround management services to corporate entities that are experiencing financial stress and devises strategies to overcome the situation by providing managerial skills facilitating financial and operational restructuring and syndicating funds for revival of such entities.

Mergers, Takeovers and Amalgamations - Mergers and Amalgamations are gaining significance as they offer expeditious ways to revive financially distressed units and have become an integral part of the Indian economy. The firm handles mergers and amalgamations including documentation, due diligence, structuring the deal, court procedures etc. the team provides legal advisory on corporate restructuring services based on Mergers, Demergers, Hive-offs, Takeovers, Acquisitions across a diverse range of industries. The team is recognized for delivering excellent legal strategies, commercially viable advice and obtaining approvals from Courts/Tribunals to implement such transactions.